Orhun Ozyurek

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SUMMARY

Second-year Business and Management (with Industrial Experience) student at the University of Exeter seeking a 2027–28 placement. Experience in demand forecasting, event leadership and customer service; native Turkish speaker with the right to work in the UK.

EDUCATION

University of Exeter **September 2025 – June 2029 (expected)**
BSc Business and Management with Industrial Experience *Exeter, Devon*

- First-year average for business modules: 67% (2:1)
- Relevant modules: Economics for Management (80%), Statistics for Business (72%), Introduction to Accounting (70%)

TED Antalya College **September 2020 – June 2023**
Turkish High School Diploma *Antalya, Turkey*

- Diploma grade: 94/100
- SAT: 1450 (95th percentile)
- Exchange year at St. Paul's High School, Canada (Sep 2019 – Jun 2020)

WORK EXPERIENCE

Kahvesan Gıda (Moliendo Coffee) · Coffee roaster and manufacturer **July 2026**
Summer Demand Forecasting Intern *İzmir, Turkey*

- Forecast monthly demand for three flagship coffee products, back-testing 10 forecasting methods (including moving averages, exponential smoothing, Holt-Winters and ARIMA) and selecting the best-validated method for each.
- Cleaned and consolidated 300,000+ rows of ERP sales data (2023–2026) into one analysis-ready dataset, converting mixed pack sizes to net kg.
- Delivered a Q4 2026 forecast per product and presented results to management through several rounds of feedback, with realistic uncertainty ranges for each product.
- Worked hands-on on the factory floor, from roasting to packaging, to understand the production behind the forecast, and was trained in the company's customer service processes.

Nando's **April 2025 – Present**
Front of House *Exeter, Devon*

- Delivered high-quality customer service in a fast-paced, high-volume environment.
- Resolve customer queries and complaints on the spot, keeping service running smoothly at peak times.

LEADERSHIP & ACTIVITIES

Events Lead, ISOC, University of Exeter **September 2026 – Present**

- Helped organise the society's annual charity auction dinner for ~150 guests at Exeter Castle (15 Nov 2026): compared venue quotes and helped secure donations for auction items from businesses.
- Helped run six days of charity fundraising stalls across two weeks (Nov 2026), raising ~£7,000.

Events Lead, FoP, University of Exeter **September 2026 – Present**

- Help organise event logistics on the day.
- Design the society's posters and logo, and coordinate event promotion with the committee.

- Member of the Exeter Investment Management Society (EXIM) and Business and Finance Society (BFS)

SKILLS & INTERESTS

- **Technical:** Excel, PowerPoint, Word
- **Virtual experience:** Goldman Sachs Internal Audit and BCG X Data Science job simulations (Forage)
- **Languages:** Turkish (native), English (fluent), Mandarin Chinese (beginner, module), Arabic (beginner)